



# CASE STUDY

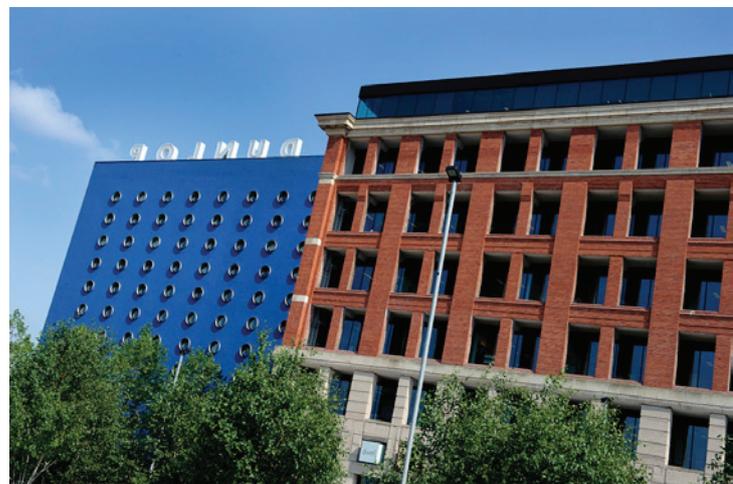
Date: 21st October, 2013

## Fort Dunlop implement Axiom Lite

Fort Dunlop is a Grade A mixed use development and architectural icon. The former factory now operates as the largest speculative office building outside of London with over 300,000 sq. ft. of office space, 45,000 sq. ft. of retail and a 100 bedroom hotel. The management of this Birmingham landmark and prestigious site have recently upgraded their Access Control System.

When Nick Batt Building Facilities Manager for Urban Splash, Landlords of Fort Dunlop contacted Champion Security Installations and spoke to the Managing Director Dorian Dentith, he stated that “the current access control system at Fort Dunlop was beginning to fail and was in need of replacing”. Dorian recommended Axiom Lite from ARAS & RBH Security Group Ltd as Champion Security Installations have installed the Axiom Lite System in a number of customer premises.

Due to the Axiom Lite’s ability to read over 75 card formats the customer was able to keep all of their existing cards and readers when upgrading to Axiom Lite making for a cost effective access control solution.



Dorian stated that “Fort Dunlop were looking for a cost effective way to refresh their old 100 door access control system, while causing minimal disruption to their tenants. The modular structure of the Axiom Lite and its ability to read a vast number of formats made it the ideal choice, enabling us to upgrade the system on a sensible budget without compromising the customer’s security.”

Steve Jones, Sales Executive for ARAS & RBH recommends Axiom Lite for its versatility as it “provides a simple solution where customers are looking to retro fit without having to go to the full expense of a brand new installation which is ideal in this current price conscious climate.”

Systems Implemented:

**Axiom Lite**<sup>™</sup>